# UNAUDITED INTERIM RESULTS

(Incorporated in the Republic of South Africa) (Registration number 1988/000570/06) JSE Code: ACT, ACTP ISIN: ZAE 000078416, ZAE 000082269 ("AfroCentric" or "the Company" or "the Group")

**AFROCENTRIC** 

for the six months ended 31 December 2010

CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION						
	Unaudited	Unaudited	Audited			
	six months	six months	year			
	ended 31 December	ended 31 December	ended			
	2010	2009	30 June 2010			
	R'000	R'000	R'000			
ASSETS						
Non-current assets	970 061	1 014 449	958 794			
Property, plant and equipment	118 169	126 848	125 311			
Investment property	8 543	8 543	8 543			
Intangible assets	592 865	590 673	576 438			
Unlisted investments	280	280	280			
Investment in associates	64 796	131 091	69 788			
Investment in preference shares	100 000	100 000	100 000			
Deferred income tax assets	85 408	57 014	78 434			
Current assets	209 517	235 012	216 871			
Trade and other receivables	98 706	129 990	80 123			
Receivables from associates and joint ventures	15 586	9 803	14 224			
Cash and cash equivalents	95 225	95 219	122 524			
Total assets	1 179 578	1 249 461	1 175 665			
EQUITY AND LIABILITIES						
Capital and reserves	670 268	638 550	620 286			
Issued capital	393 181	385 698	389 440			
Contingent shares to be issued	188 540	188 540	188 540			
Share-based payment reserve	-	624	-			
Treasury shares	(610)	-	(610)			
Foreign currency translation reserve	(462)	-	-			
Distributable reserve	89 619	63 688	42 916			
Minority interests	25 021	35 759	21 777			
Total equity	695 289	674 309	642 063			
Non-current liabilities	346 550	350 898	306 575			
Deferred income tax liabilities	39 698	53 389	42 443			
Borrowings	200 000	194 590	162 072			
Provisions	67 575	56 059	66 067			
Post-employment medical obligations	3 866	4 518	3 866			
Accrual for straight lining of leases	35 411	42 342	32 127			
Current liabilities	137 739	224 254	227 027			
Borrowings	-	1 592	-			
Provisions	2 790	17 864	18 347			
Trade and other payables	67 515	112 927	108 546			
Taxation	3 540	18 177	3 224			
Bank overdraft	15 245	5 282	7 987			
Employment benefit provisions	48 649	68 412	88 923			
Total liabilities	484 289	575 152	533 602			
Total equity and liabilities	1 179 578	1 249 461	1 175 665			

# CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	%	Unaudited six months ended 31 December 2010 R'000	Unaudited six months ended 31 December 2009 <sup>#</sup> R'000	Audited year ended 30 June 2010 <sup>#</sup> R'000
Revenue		672 088	682 684	1 356 331
Operating costs		(579 641)	(633 009)	(1 226 759)
Operating profit	86	92 447	49 675	129 572
Other income		15 714	15 730	23 425
Net finance cost		1 434	1 277	(2 350)
Share of profit from associates		2 211	4 906	14 017
Profit before impairment and amortisation		111 806	71 588	164 664
Impairment of investment		-	-	(67 313)
Impairment of intangible assets		(996)	(8 405)	(8 405)
Depreciation		(24 062)	(20 939)	(42 995)
Amortisation of intangible assets		(14 760)	(13 618)	(30 291)
Profit before income tax	151	71 988	28 626	15 660
Income tax expense		(21 166)	(13 100)	(18 027)
Profit/(loss) for the period from continued operations Profit/(loss) from discontinued operations		50 822 -	15 526 1 653	(2 367) (847)
Profit/(loss) for the period	196	50 822	17 179	(3 214)
Total comprehensive income for the period		50 822	17 179	(3 214)
Attributable to:	250	46 704	13 359	(7 413)
Equity holders		4 118	3 820	4 199
Minority interest		50 822	17 179	(3 214)
		50 022	17 179	(5 2 14)

# Certain comparative figures have been reallocated for a better appreciation of comparable performance.

#### CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY Unaudited Unaudited Audited six months six months year ended ended 31 December 31 December 30 June

HEADLINES	
Operating profit	86%
<ul> <li>Profit for the period</li> </ul>	196%
<ul> <li>Earnings per share</li> </ul>	243%
<ul> <li>Diluted headline earnings per share</li> </ul>	164% 🕇

EARNINGS ATTRIBUTABLE TO EQUITY HOLDERS

		Unaudited six months	Unaudited six months	Audited
		ended	ended	year ended
		31 December	31 December	30 June
		2010	2009	2010
	07			
	%	R'000	R'000	R'000
Number of ordinary shares in issue		264 920 135	259 659 874	262 432 568
Number of preference shares in issue		16 638 000	16 638 000	16 638 000
Weighted average number of ordinary shares		263 744 652	258 829 685	259 670 381
Weighted average number of ordinary shares				
and potential ordinary shares		310 056 281	304 505 512	305 199 704
Basic earnings		46 704	13 359	(6 566)
Adjusted by:				
<ul> <li>Shareholders for dividends written off</li> </ul>		-	-	(185)
<ul> <li>Impairment of property, plant and equipment</li> </ul>		-	-	5 020
<ul> <li>Impairment of intangible assets</li> </ul>		996	6 052	8 405
<ul> <li>Impairment of investment in associate</li> </ul>		-	-	67 313
<ul> <li>Loss from discontinued operation</li> </ul>		-	(1 653)	(847)
Headline earnings		47 700	17 758	73 140
Basic earnings per share (cents)				
<ul> <li>Attributable to ordinary shares (cents)</li> </ul>	243	17,71	5,16	(2,53)
<ul> <li>Diluted earnings per share (cents)</li> </ul>	243	15,06	4,39	(2,15)
Headline earnings per share (cents)		,	1,00	(2,10)
<ul> <li>Attributable to ordinary shares (cents)</li> </ul>	164	18,09	6,86	28,17
	164		.,	
<ul> <li>Diluted earnings per share (cents)</li> </ul>	104	15,38	5,83	23,96

## COMMENTARY

## INTRODUCTION

The Board of Directors has pleasure in presenting the Group's interim results for the six month period ended 31 December 2010.

Notwithstanding the generally challenging economic conditions in South Africa during the period, the Group is able to report a significantly enhanced performance.

## ACCOUNTING POLICIES AND BASIS OF PREPARATION

The condensed consolidated financial statements for the six months ended 31 December 2010 are prepared in accordance with International Financial Reporting Standards ("IFRS"), International Accounting Standard 34, AC 500 Standards, the JSE Limited Listings Requirements and the South African Companies Act 61 of 1973 as amended. The condensed consolidated interim financial statements are prepared on the historical cost basis and the accounting policies are consistent with those adopted and applied for the year ended 30 June 2010.

## NATURE OF BUSINESS

AfroCentric is a black owned diversified investment holding company.

The Company's material investment is its subsidiary, Lethimvula Investments Limited ("LIL") which owns 100% of the shares in Medscheme Holdings (Pty) Limited, a multi-medical scheme administrator. Medscheme is the largest black-owned medical scheme administrator in South Africa covering approximately 3 million lives in the private healthcare administration and managed care market.

The Company also owns 27,3% of Jasco Electronics Holdings Limited ("Jasco"), a public company listed on the Johannesburg Securities Exchange. Jasco provides solutions, services and products to the communications, security, power and consumer goods industries. Jasco recently acquired the entire issued share capital of Spescom Limited, a company which provides similar solutions, services and products to the contact centre, media and telecommunications industries.

AfroCentric also has a relationship agreement with Rio Tinto Plc for mineral prospecting and exploration projects. In addition the Company has a distribution agreement with Hanwha Corporation, one of the largest industrial conglomerates in South Korea.

#### **OPERATIONAL REVIEW**

Group profit before taxation increased by 151% from R28,6 million to R72 million during the period. This significant increase was attributable substantially to the performance of LIL having completed the reorganisation and rationalisation of the healthcare businesses acquired from Old Mutual, its organic growth and the extraction of greater operating efficiencies as a result of Medscheme's increased scale. LIL's profitability is substantially on target with its forecasts, positively trending towards the profit warranty thresholds on which the price of LIL's shares will finally be determined.

During the period LIL acquired all of the shares not already owned by LIL in Administrators and Consultants Limited whose main operations are the administration of medical aid schemes in Mauritius.

AfroCentric continues to acquire LIL shares from minority shareholders who approach the Company to sell their shares. During the period, AfroCentric acquired a further 3,25% to bring the Company's ownership of the issued share capital of LIL to 90,78%.

AfroCentric's investment in Jasco yielded earnings and investment income for the six months ended 31 December 2010 of R4,9 million (2009: R8,6 million). Jasco's performance for the period has been disappointing. However, given the recent inclusion of Spescom's businesses into the Jasco portfolio, the rationalisation opportunities, the additional scale and an improvement in economic activity, particularly infrastructural development, it is expected that Jasco's collective operations will start to fulfil its potential and generate improved earnings going forward. Further information on Jasco's earnings, operations and prospects are available on SENS under JSE Code: JSC.

AfroCentric's exploration and prospecting relationship with Rio Tinto Plc continues in terms of the Reciprocal Strategic Co-Operation Agreement. Investigation and market research into the appropriate selection of Hanhwa's vast range of products remains in progress.

#### FINANCIAL RESULTS

For the six month period ended 31 December 2010, basic earnings per share ("EPS") increased by 243% to 17,71 cents (2009: 5,16 cents) and diluted EPS increased by 243% to 15,06 cents (2009: 4,39 cents). Headline earnings per share ("HEPS") increased by 164% to 18,09 cents (2009: 6,86 cents) and diluted HEPS increased by 164% to 15,38 cents (2009: 5,83 cents).

## PROSPECTS

The Board has deliberately and consistently adopted a cautious approach in the past to the approval of new acculisition opportunities preferring to secure the growth and sustainability of its existing investments. However, the

	2010 R'000	2009 R'000	2010 R'000
Balance at beginning of the period	642 063	653 960	653 960
Issue of share capital	3 741	3 170	6 912
Revaluation of share based payment liability	-	-	(624)
Treasury shares issued	-	-	(610)
Foreign currency translation reserve	(462)	-	-
Share buy back from minorities	-	-	(14 361)
Dividends paid	(875)	-	-
Net profit/(loss) for the period	46 704	13 359	(7 413)
Profit attributable to minorities	4 118	3 820	4 199
Balance at end of period	695 289	674 309	642 063

## CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

	Unaudited six months ended 31 December 2010 R'000	Unaudited six months ended 31 December 2009 R'000	Audited year ended 30 June 2010 R'000
Net cash (utililised)/generated in operating activities Net cash (outflow) from investing activities Net cash inflow/(outflow) from financing activities	(29 196) (43 289) 37 928	77 008 (447) 1 483	115 834 (68 554) (8 782)
Net cash flow from continuing operations	(34 557)	78 044	38 498
Net (decrease)/increase in cash and cash equivalents Cash and cash equivalents at beginning of the period	(34 557) 114 537	78 044 11 893	38 498 76 039
Cash and cash equivalents at end of the period	79 980	89 937	114 537
Reconciled as follows: Cash and cash equivalents on hand Bank overdraft	95 225 (15 245) 79 980	95 219 (5 282) 89 937	122 524 (7 987) 114 537

# SEGMENTAL ANALYSIS

acquisition opportunities, preferring to secure the growth and sustainability of its existing investments. However, the profitability and renewed potential for growth of the more material investments in the portfolio will no doubt inspire the Investment Committee and the Board to give serious attention to further investment propositions which are regularly presented for consideration.

## PRE AND POST PERIOD END EVENTS

In the 2010 annual report, we commented on the various legal processes in progress with the Council for Medical Schemes ("CMS") in regard to the Bonitas Medical Scheme ("BMS") and the administration services provided by Medscheme. The Board is pleased to advise shareholders that in an independent report by Deloitte on BMS affairs, it was reconfirmed that breaches of administrative governance interpreted by the CMS as being attributable to Medscheme were ill-conceived and factually incorrect.

The "Bonitas Division" of Medscheme continues to hold the coveted ISO 9001: 2008 status for high quality administration, and "Fedhealth" and Medscheme's "Closed Schemes" divisions have also achieved this status.

#### DIRECTORS

There were no changes in the constitution of the Board of Directors during the period.

#### DIVIDENDS AND DISTRIBUTIONS

The Group declared its maiden distribution, in the form of a capital reduction out of share premium, of 7,5 cents per ordinary share for the year ended 30 June 2010. The AfroCentric Board will consider further distributions based on the performance of the Group for the year ending 30 June 2011.

By order of the Board

Michael I Sacks CA (SA) AICPA (ISR) Company secretary

Johannesburg 29 March 2011

#### Directors

AB Bam\* (Chairperson), JM Kahn\*\*, MI Sacks\*\*#, B Joffe\*\*, MJ Madungundaba\*\* AT Mokgokong\*\*, WRC Holmes \*independent non-executive \*\*non-executive #company secretary

### **Registered Office**

10 Muswell Road South Bryanston, 2191

#### Sponsor

Sasfin Capital (A division of Sasfin Bank Limited)

SEGMENTAL ANALYSIS	Unaudited interim results for the six months ended 31 December 2010		Unaudited interim results for the six months ended 31 December 2009			Audited results for the year ended 30 June 2010		∕ <b>ínce</b> . <sub>motiv</sub>	
	Revenue R'000	Profit before tax R'000	Total assets R'000	Revenue R'000	Profit/(loss) before tax R'000	Total assets R'000	Revenue R'000	Profit/(loss) before tax R'000	Total assets R'000
Healthcare administration	672 088	60 545	787 687	682 684	23 276	877 017	1 356 331	17 144	836 519
Electronics (excluding investment income)	-	1 081	-	-	3 918	-	-	8 657	-
Treasury activities	-	4 182	110 208	-	4 613	110 198	-	9 034	110 388
Other (including inter-segment eliminations)	-	6 180	281 684	-	(3 181)	262 246	-	(19 175)	228 758
	672 088	71 988	1 179 578	682 684	28 626	1 249 461	1 356 331	15 660	1 175 665